KAI Consumer Banking (KCB) comes ready with everything you need to humanize, maintain, and develop your best branded digital banker and focus on the specific banking needs of your unique market.

**SERVICING CUSTOMERS IN WAYS THAT IMPROVE OPERATIONAL EFFICIENCY**
Reduce call center volume & empower customers to self-serve.

**ENGAGING CUSTOMERS IN WAYS THAT BOOST BRAND LOYALTY**
Enable lifestyle banking while championing financial well-being.

**ACQUIRING CUSTOMERS IN WAYS THAT INCREASE THEIR LIFETIME VALUE**
Help customers discover the products & services they need with proactive conversations that offer timely, contextual suggestions.

### Current Customer Results

**90%**
**Call Containment Rates**
Freeing up agents to engage in more valued conversations

**4X**
**Increase in Automated Chat Responses**
Significantly improving electronic engagement with customers, leading to automated product upsell & cross-sell opportunities

**50%**
**Reduction in Live Agents**
Added capacity of 2.5 FTE, resulting in significant reductions to call center costs

**KAI Shares Context for a Seamless Live Agent Hand-Off**
KAI has been designed to hand-off a conversation to a live agent & knows how to keep the customer happy along the way. Once the live chat session is finished, KAI can seamlessly take over the interaction again.

**Every Conversation is Human-like & Intelligent**
KAI can track the conversation’s goals & intents to do more for your customers. KAI is designed to be intent-based & handle context tracking & switching.
Pre-packaged Banking Knowledge Speeds Time to Market

On day one, KAI is fluent in banking. This deep financial expertise provides quicker deployments & eliminates the need for costly ramp-up time & training.

TYPICAL CONVERSATIONAL INTENTS FOR RETAIL BANKING

**Accounts**
- **ACCOUNTS**
  - Check balances on checking, savings & other accounts as well as credit card details such as available credit, minimum payment & credit limit. Request a routing number for an account & answer other simple banking questions.
- **ACCOUNT & CARD SERVICING**
  - Tackle the most common call-drivers about card servicing & help authenticated customers learn more about card offerings, increasing limits, balances & rewards.

**Financial Well-Being & Literacy**
- **GLOSSARIES**
  - Explain banking terms & acronyms to improve financial literacy.
- **SMART SPENDING & BALANCE ALERTS**
  - Notify when spending is over a specific amount for a category or merchant, or a balance is low in a deposit account.
- **GOAL-BASED SAVINGS**
  - Create, track, & receive custom notifications on personal financial goals.

**Payments & Transfers**
- **BILL PAY**
  - Pay bills through the bank account.
- **TRANSFER BETWEEN ACCOUNTS**
  - Make payments & transfers between bank accounts.
- **PAY A PERSON**
  - Pay people in payee list.

**Market & Sell**
- **MERCHANT OFFERS**
  - Receive relevant merchant offers based on eligibility, location, & other variables.
- **NEW ACCOUNT APPLICATION**
  - Apply for different types of accounts & submit as completed for approval or as lead gen for follow up with bank personnel.
- **PRODUCT CROSS-SELL**
  - Deliver timely and relevant offers for the bank’s products & services.

**Bank Information**
- **ATM/BRANCH LOCATOR**
  - Find the closest retail branches & ATMs.
- **FAQS**
  - Get answers to questions about:
    - The bank’s business, products & services
    - What the virtual assistant or bot can support
    - Security and IT

Who's Choosing KAI

J.P.Morgan  IU Credit Union  VERABANK  NEDBANK  MERIWEST  (absa)

About Kasisto

Founded in 2013, Kasisto enables financial institutions to service, engage and acquire customers via human-like, intelligent conversations – anytime, anywhere. Kasisto’s Conversational AI platform, KAI, powers omni-channel virtual assistants & chatbots who are fluent in banking across mobile apps, websites, messaging platforms, & voice-enabled devices. Contact us to learn more, sales@kasisto.com